

# Statewide Contract Information Sheet

Statewide Contract Number		SWC90813	
Name of Contract	Servers/Storage		
Effective Date	September 1, 2009		
Contract Table of Contents			
Suppliers Awarded	4	Contract Information:	MANDATORY CONTRACT
Contract Information for Supplier			Page Number
<a href="#">Dell</a>			2
<a href="#">Hewlett Packard</a>			4
<a href="#">IBM</a>			6
<a href="#">Oracle</a>			7
Additional Contract Information			
<a href="#">Quick Facts</a>			8
<a href="#">Item Schedule</a>			9

# Vendor Information Sheet

Vendor Name: Dell

Contract Information			
Statewide Contract Number	SWC90813-01		
Contract Name	Servers/Storage		
PeopleSoft Vendor Number	0000015689	Location Code	001
Vendor Name & Address			
Dell Marketing L.P. One Dell Way, Round Rock, TX 78682 800.981.3355			
Contract Administrator			
Name: Lauren McCosham Address: One Dell Way, MS RR8-07 Telephone: 512-723-1325 Fax: 512-283-9092 E-mail: <a href="mailto:lauren_mccosham@dell.com">lauren_mccosham@dell.com</a>			
Contract Details			
1. Ordering Information	Deven Richter Phone: 800-981-3355, ext. 7289110 Email: <a href="mailto:deven_richter@dell.com">deven_richter@dell.com</a>		
2. Remitting Information	PO BOX 534118 Atlanta, GA 30353-4118		
3. Delivery Days	To be defined by authorized purchaser at the moment of the purchase.		
4. Discounts	Additional order-size discounts are available for the State of Georgia Standard Configurations.		
5. Payment Terms	Net 30		
6. Bid offer includes	State and Local Government, Higher Education, K-12		
7. Acceptable payment method	Purchasing Card may be used for purchases under this contract and any cash discount will be applied the same as cash.		
8. Escalation Plan for Customer Service Quality Issues	1st Line Escalation Contact: Bo Laughlin, Account Executive Phone: 404-229-9789 Email: <a href="mailto:Bo_Laughlin@dell.com">Bo_Laughlin@dell.com</a>	2nd Line Escalation Contact: Jeff Fleetwood, Regional Sales Manager Phone: 803-802-8809 Email: <a href="mailto:jeff_fleetwood@dell.com">jeff_fleetwood@dell.com</a>	3rd Line Escalation Contact: John Mullen, Vice President MPA Sales Phone: 512-728-5920 Email: <a href="mailto:john_mullen@dell.com">john_mullen@dell.com</a>

**RESELLERS AUTHORIZED TO ACCEPT PURCHASE ORDERS ON BEHALF OF DELL**

**Cambridge Computers Corporate Office**

[www.cambridgecomputer.com](http://www.cambridgecomputer.com)

**Contact – Information and Quotes:**

Joe Heitmeyer

Client Relationship Manager

[jheimeyer@cambridgecomputer.com](mailto:jheimeyer@cambridgecomputer.com)

Office: 770-973-9665

Cell: 770-329-1102

**Remit Address:**

Cambridge Computers Corporate Office

271 Waverley Oaks Road #301

Waltham, MA 02452

**PO Instructions:**

Cambridge Computers is authorized to accept  
purchase orders on behalf of Dell for all items in this contract.

# Vendor Information Sheet

**Vendor Name: Hewlett Packard**

Contract Information			
<b>Statewide Contract Number</b>	<b>SWC90813-04</b>		
<b>Contract Name</b>	<b>Servers/Storage</b>		
<b>PeopleSoft Vendor Number</b>	<b>0000264929</b>	<b>Location Code</b>	<b>001</b>
Vendor Name & Address			
Hewlett-Packard Company 3000 Hanover St. Palo Alto, CA 94304			
Contract Administrator			
Jane Lacy Contract Sales and Strategic Programs Telephone: 678-880-7899 / Fax: 509-847-7899 <b>E-mail: <a href="mailto:jane.lacy@hp.com">jane.lacy@hp.com</a></b>			
Contact Details			
<b>1. Ordering Information</b>	Diane Luera Phone: 800-277-8988, Option 1, ext. 7713559 <b>Email: <a href="mailto:diane.luera@hp.com">diane.luera@hp.com</a></b>		
<b>2. Remitting Information</b>	Hewlett-Packard Company PO 101149 <b>Atlanta, GA 30392-1149</b>		
<b>3. Delivery Days</b>	To be defined by authorized purchaser at the moment of the purchase.		
<b>4. Discounts</b>	Additional order-size discounts are available for the State of Georgia Standard Configurations.		
<b>5. Payment Terms</b>	Net 30 Days		
<b>6. Bid Offer includes</b>	<b>State and Local Government, Higher Education, K-12</b>		
<b>7. Acceptable payment method</b>	<b>Vendor will accept the Purchasing Card for purchases under this contract</b>		
<b>8. Escalation Plan for Customer Service Quality Issues</b>	1st Line Escalation Diane Luera Phone: 888-277-8988 Opt. 1, Ext 7713559 Email: <a href="mailto:diane.luera@hp.com">diane.luera@hp.com</a>	2nd Line Escalation Mary Ellen Warta Phone: 404-917-5010 Email: <a href="mailto:mary-ellen.warta@hp.com">mary-ellen.warta@hp.com</a>	3rd Line Escalation Paul Winn Phone: 203-856-1251 Email: <a href="mailto:paul.t.winn@hp.com">paul.t.winn@hp.com</a>

## **RESELLERS AUTHORIZED TO ACCEPT PURCHASE ORDERS ON BEHALF OF HP**

### **Cnetics Technologies, LLC**

FEID 58-2360346

[www.cnetics.com](http://www.cnetics.com)

#### **Account Executive**

Bob Hannah

770-864-7240

Fax: 770-409-3112

[bhannah@cnetics.com](mailto:bhannah@cnetics.com)

#### **Reporting Contact:**

Melanie Bellavich

770-864-7210

[mbellavich@cnetics.com](mailto:mbellavich@cnetics.com)

#### **For Quotes Contact:**

Lisa Chambless

770-864-7232

[ljchambless@cnetics.com](mailto:ljchambless@cnetics.com)

#### **Remit Address:**

Cnetics Technologies, LLC

7076 Peachtree Ind. Blvd. Suite 200

Norcross, GA 30071

### **MCPc, Inc.**

FEID 32-0012228

<http://www.mcpc.com/>

#### **Account Executive**

Lincoln L. Stupart

770-392-8901; ext. 5004

770-633-3228 mobile

[lincoln.stupart@mcpc.com](mailto:lincoln.stupart@mcpc.com)

#### **Reporting Contact:**

Matthew Curtis

440-268-4394

[matthew.curtis@mcpc.com](mailto:matthew.curtis@mcpc.com)

#### **For Quotes Contact:**

Scott Huse

770-392-8901; ext. 5012

[scott.huse@mcpc.com](mailto:scott.huse@mcpc.com)

#### **Remit Address:**

MCPc, Inc.

PO Box 643283

Pittsburgh, PA 15264-3283

### **Systems Alliance, Inc.**

FEID 52-1811163

[www.systemsalliance.com](http://www.systemsalliance.com)

#### **Sr. Business Development Executive**

Charlie Pierce

Cell: 706-248-9556

Office: 410-343-7715

Fax: 410-584-0594

[cpierce@systemsalliance.com](mailto:cpierce@systemsalliance.com)

#### **For Quotes Contact:**

Charlie Pierce

Cell: 706-248-9556

[cpierce@systemsalliance.com](mailto:cpierce@systemsalliance.com)

#### **Remit Address:**

Systems Alliance, Inc.

Executive Plaza III

11350 McCormick Road, Suite 1203

Hunt Valley, MD 21031

#### **Reporting Contact:**

Kristi Peyton, Controller

410-343-7720

[kpeyton@systemsalliance.com](mailto:kpeyton@systemsalliance.com)

# Vendor Information Sheet

**Vendor Name: International Business Machines Corporation**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>		<b>SWC90813-02</b>	
<b>Contract Name</b>		<b>Servers/Storage</b>	
<b>PeopleSoft Vendor Number</b>	<b>0000004543</b>	<b>Location Code</b>	<b>001</b>
<b>Vendor Name &amp; Address</b>			
<b>International Business Machines Corporation</b> <b>New Orchard Road</b> <b>Armonk, NY 10504</b>			
<b>Contract Administrator</b>			
<b>Russell Boles</b> <b>International Business Machines, Corp</b> <b>Client Systems Manager - East Region, Public Sector</b> <b>7100 Highlands Parkway, Smyrna GA 30082</b> <b>770-863-1823, t/l 753</b> <a href="mailto:rusboles@us.ibm.com">rusboles@us.ibm.com</a>			
<b>Contact Details</b>			
<b>1. Ordering Information</b>		<b>Russell Boles</b> <b>Phone: 770-863-1823, t/l 753</b> <a href="mailto:rusboles@us.ibm.com">rusboles@us.ibm.com</a>	
<b>2. Remitting Information</b>		<b>91222 Collections Center Dr</b> <b>Chicago, IL 60693-1222</b>	
<b>3. Delivery Days</b>		<b>To be defined by authorized purchaser at the moment of the purchase.</b>	
<b>4. Discounts</b>		<b>Additional order-size discounts are available for the State of Georgia Standard Configurations.</b>	
<b>5. Payment Terms</b>		<b>Net 30 Days</b>	
<b>6. Bid Offer includes</b>		<b>State and Local Government, Higher Education, K-12</b>	
<b>7. Acceptable payment method</b>		<b>Vendor will accept the Purchasing Card for purchases under this contract.</b>	
<b>8. Escalation Plan for Customer Service Quality Issues</b>		<b>Russell Boles</b> <b>Phone: 770-863-1823, t/l 753</b> <b>Email: <a href="mailto:rusboles@us.ibm.com">rusboles@us.ibm.com</a></b>	

# Contract Information Sheet

Vendor: Oracle

Contract Information	
Statewide Contract Number	SWC90813-03
Contract Name	Servers/Storage
PeopleSoft Supplier Number	0000015810
Supplier Name & Address	
Oracle America, Inc. 500 Oracle Parkway Redwood, CA 94065	
Contract Administrator	
Sissy Vessey Contract Administrator Phone: 410-957-6507 Email: <a href="mailto:sissy.vessey@oracle.com">sissy.vessey@oracle.com</a>	
Contact Details	
Ordering Information	Marty Toomey – State & Local Govt Phone; 404-394-6257 Email: <a href="mailto:marty.toomey@oracle.com">marty.toomey@oracle.com</a>
Remitting Information	Oracle America, Inc. PO Box 71028 Chicago, IL 60694-1028
Delivery Days	To be defined by authorized purchaser at the moment of the purchase.
Discounts	Additional order-size discounts are available for the State of Georgia Standard Configurations.
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government, Higher Education, K-12
Acceptable payment method	Vendor will accept Purchase Card under this contract
Escalation Plan for Customer Service Quality Issues	1 <sup>st</sup> Line Escalation Contact: Richard Rook /Phone: 770-617-9789 Email: <a href="mailto:richard.rook@oracle.com">richard.rook@oracle.com</a>

**Quick Facts:**

**The contracts are administered by the Department of Administrative Services (DOAS).**

**The contracts are a mandatory source to all eligible State entities and for the convenience of political subdivisions.**

**Discounts were negotiated for the State of Georgia with Dell, HP, IBM, and Oracle for Configurations and Family Suite of Products.**

**Additional order-size discounts are available for the State of Georgia.**



## **Item Schedule**

### **Dell Products and Pricing:**

**See Team Georgia Marketplace for State products and pricing or contact supplier directly.**

### **HP Products and Pricing:**

**See Team Georgia Marketplace for State products and pricing or contact supplier directly.**

### **IBM Products and Pricing:**

**See Team Georgia Marketplace for State products and pricing or contact supplier directly.**

### **Oracle Products and Pricing:**

**Contact supplier directly for products and pricing.**